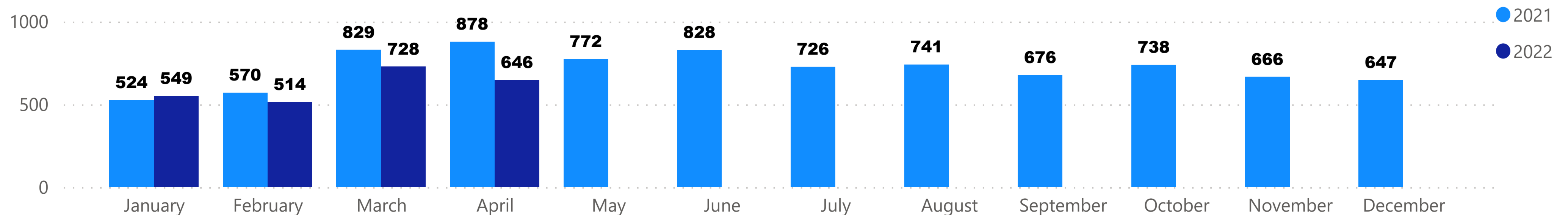


Ocala Marion County Association of REALTORS® Monthly Sales Trend Indicator 2022

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2		1										3
\$ 50,000 - 59,999		1	2	1									4
\$ 60,000 - 69,999		1		3									4
\$ 70,000 - 79,999	1	1	2										4
\$ 80,000 - 89,999	2	4		2									8
\$ 90,000 - 99,999	5	1	1	2									9
\$ 100,000 - 119,999	3	6	7	3									19
\$ 120,000 - 139,999	23	21	15	20									79
\$ 140,000 - 159,999	25	25	25	16									91
\$ 160,000 - 179,999	36	29	32	30									127
\$ 180,000 - 199,999	57	45	52	47									201
\$ 200,000 - 249,999	123	96	148	134									501
\$ 250,000 - 299,999	112	122	167	148									549
\$ 300,000 - 349,999	54	53	100	83									290
\$ 350,000 - 399,999	34	47	65	51									197
\$ 400,000 - 499,999	28	22	54	46									150
\$ 500,000 - 599,999	20	20	25	22									87
\$ 600,000 - 699,999	7	9	15	14									45
\$ 700,000 - 799,999	8	4	9	12									33
\$ 800,000 - 899,999	1	1	2	6									10
\$ 900,000 - 999,999	3	1	3	1									8
\$ 1,000,000 - and over	5	5	3	5									18
Total	549	514	728	646									2437

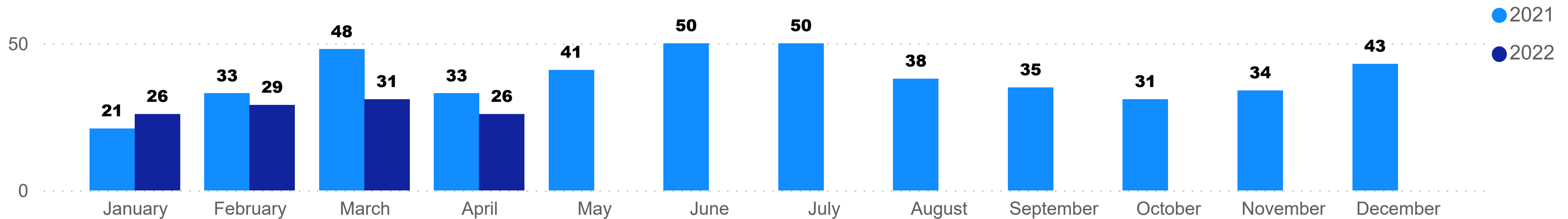




Ocala Marion County Association of REALTORS® Monthly Sales Trend Indicator 2022

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999		3											3
\$ 60,000 - 69,999			1										1
\$ 70,000 - 79,999		2											2
\$ 80,000 - 89,999	2	1	3										6
\$ 90,000 - 99,999	4	5	3	3									15
\$ 100,000 - 119,999	3	2	5	7									17
\$ 120,000 - 139,999	3	2	2	3									10
\$ 140,000 - 159,999	5	4	2	3									14
\$ 160,000 - 179,999	3	3	5	3									14
\$ 180,000 - 199,999	1	1	3	1									6
\$ 200,000 - 249,999	3	2	3	1									9
\$ 250,000 - 299,999	1	1	2	4									8
\$ 300,000 - 349,999		1		1									2
\$ 350,000 - 399,999	1		1										2
\$ 400,000 - 499,999													
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999		1											1
\$ 1,000,000 - and over		1	1										2
Total	26	29	31	26									112

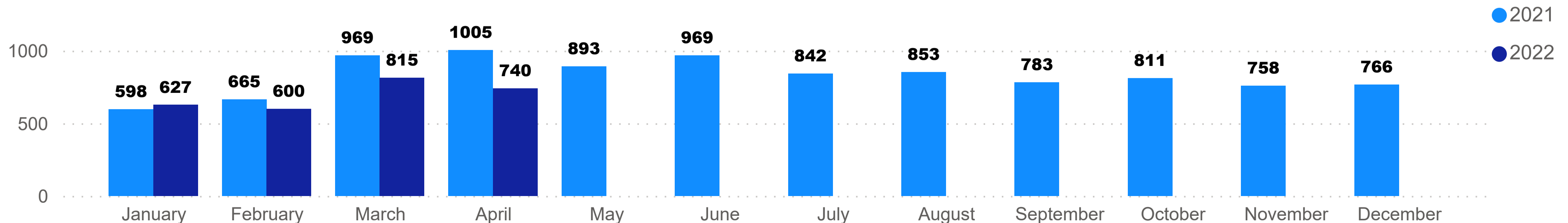


Ocala Marion County Association of REALTORS®

Monthly Sales Trend Indicator 2022

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3		1										4
\$ 50,000 - 59,999		8	2	2									12
\$ 60,000 - 69,999	1	1	2	4									8
\$ 70,000 - 79,999	2	6	3	1									12
\$ 80,000 - 89,999	6	6	3	2									17
\$ 90,000 - 99,999	10	8	7	7									32
\$ 100,000 - 119,999	9	9	17	16									51
\$ 120,000 - 139,999	29	24	21	25									99
\$ 140,000 - 159,999	33	33	32	25									123
\$ 160,000 - 179,999	47	38	42	41									168
\$ 180,000 - 199,999	63	52	55	50									220
\$ 200,000 - 249,999	126	105	153	140									524
\$ 250,000 - 299,999	116	124	176	156									572
\$ 300,000 - 349,999	56	56	100	85									297
\$ 350,000 - 399,999	35	48	68	54									205
\$ 400,000 - 499,999	32	23	55	51									161
\$ 500,000 - 599,999	25	23	29	24									101
\$ 600,000 - 699,999	9	9	17	15									50
\$ 700,000 - 799,999	9	7	10	13									39
\$ 800,000 - 899,999	2	3	3	9									17
\$ 900,000 - 999,999	3	4	4	3									14
\$ 1,000,000 - and over	11	13	15	17									56
Total	627	600	815	740									2782



Ocala Marion County Association of REALTORS® Monthly Sales Trend Indicator 2022

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	6	8	9	9									32
2	164	146	194	182									686
3	354	347	469	429									1599
4	85	82	121	101									389
5	16	14	13	16									59
6+	2	3	9	3									17
Total	627	600	815	740									2782

Sales by Bathroom Count

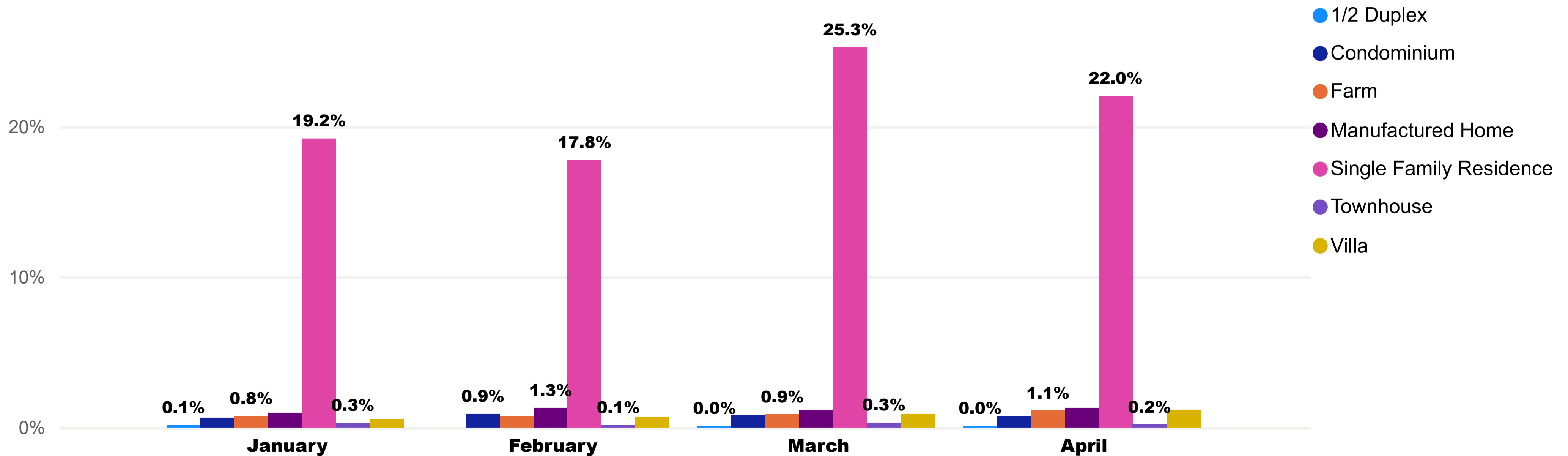
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	38	45	49	44									176
2	486	457	624	577									2144
3	79	71	108	91									349
4	17	15	22	19									73
5	6	10	8	5									29
6+	1	2	4	4									11
Total	627	600	815	740									2782

Ocala Marion County Association of REALTORS® Monthly Sales Trend Indicator 2022

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	4		1	1									6
Condominium	18	25	22	21									86
Farm	21	21	24	31									97
Manufactured Home	27	36	31	36									130
Single Family Residence	534	494	703	613									2344
Townhouse	8	4	9	5									26
Villa	15	20	25	33									93
Total	627	600	815	740									2782

YTD % of Sales by Property Type





Ocala Marion County Association of REALTORS®

Multiple Listing One Month Sales and Inventory Report - April - 2022

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999							1	
\$ 50,000 - 59,999	2	0%	54,950	53,550	97%	27	1	0.5
\$ 60,000 - 69,999	4	1%	72,100	65,419	91%	26		
\$ 70,000 - 79,999	1	0%	82,000	71,000	87%	1	1	1.0
\$ 80,000 - 89,999	2	0%	78,850	80,000	101%	3	1	0.5
\$ 90,000 - 99,999	7	1%	94,447	94,243	100%	16	6	0.9
\$ 100,000 - 119,999	16	2%	115,688	108,894	94%	42	13	0.8
\$ 120,000 - 139,999	25	4%	128,006	128,323	100%	8	17	0.7
\$ 140,000 - 159,999	25	4%	151,997	149,396	98%	22	19	0.8
\$ 160,000 - 179,999	41	6%	169,412	169,687	100%	10	21	0.5
\$ 180,000 - 199,999	50	7%	189,046	189,114	100%	21	28	0.6
\$ 200,000 - 249,999	140	20%	223,657	225,099	101%	13	68	0.5
\$ 250,000 - 299,999	155	22%	272,909	272,422	100%	17	131	0.8
\$ 300,000 - 349,999	84	12%	325,677	325,273	100%	19	105	1.3
\$ 350,000 - 399,999	51	7%	378,509	375,366	99%	21	78	1.5
\$ 400,000 - 499,999	46	6%	439,063	433,397	99%	25	77	1.7
\$ 500,000 - 599,999	22	3%	558,622	556,427	100%	38	33	1.5
\$ 600,000 - 699,999	14	2%	659,257	650,196	99%	78	27	1.9
\$ 700,000 - 799,999	12	2%	786,346	754,667	96%	51	32	2.7
\$ 800,000 - 899,999	6	1%	834,967	834,333	100%	13	19	3.2
\$ 900,000 - 999,999	1	0%	980,000	915,000	93%	16	19	19.0
\$ 1,000,000 - and over	5	1%	1,867,000	1,750,000	94%	124	127	25.4
Total	709	100%	300,845	298,408	99%	21	824	1.2

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Ocala Marion County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2022

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory	Months Inventory
\$ 1 - 49,999	4	0.14%	42,200	40,525	96%	17	1	0.25
\$ 50,000 - 59,999	12	0.43%	60,608	54,250	90%	32	1	0.08
\$ 60,000 - 69,999	8	0.29%	73,662	63,834	87%	52		
\$ 70,000 - 79,999	12	0.43%	88,375	73,833	84%	31	1	0.08
\$ 80,000 - 89,999	17	0.61%	91,365	83,553	91%	50	1	0.06
\$ 90,000 - 99,999	32	1.15%	97,145	94,199	97%	29	6	0.19
\$ 100,000 - 119,999	51	1.83%	114,600	109,933	96%	40	13	0.25
\$ 120,000 - 139,999	99	3.56%	131,916	130,395	99%	21	17	0.17
\$ 140,000 - 159,999	123	4.42%	153,225	150,345	98%	22	19	0.15
\$ 160,000 - 179,999	168	6.04%	172,095	170,241	99%	18	21	0.13
\$ 180,000 - 199,999	220	7.91%	191,236	189,551	99%	17	28	0.13
\$ 200,000 - 249,999	524	18.84%	225,992	225,402	100%	18	68	0.13
\$ 250,000 - 299,999	572	20.56%	272,330	271,376	100%	23	131	0.23
\$ 300,000 - 349,999	297	10.68%	325,751	322,680	99%	25	105	0.35
\$ 350,000 - 399,999	205	7.37%	376,614	373,334	99%	28	78	0.38
\$ 400,000 - 499,999	161	5.79%	450,029	443,269	98%	35	77	0.48
\$ 500,000 - 599,999	101	3.63%	566,430	548,256	97%	48	33	0.33
\$ 600,000 - 699,999	50	1.80%	657,221	646,874	98%	57	27	0.54
\$ 700,000 - 799,999	39	1.40%	781,209	746,788	96%	76	32	0.82
\$ 800,000 - 899,999	17	0.61%	858,435	839,500	98%	64	19	1.12
\$ 900,000 - 999,999	14	0.50%	981,136	943,714	96%	79	19	1.36
\$ 1,000,000 - and over	56	2.01%	2,123,081	2,020,205	95%	101	127	2.27
Total	2782	100.00%	325,055	319,369	98%	27	824	0.30

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

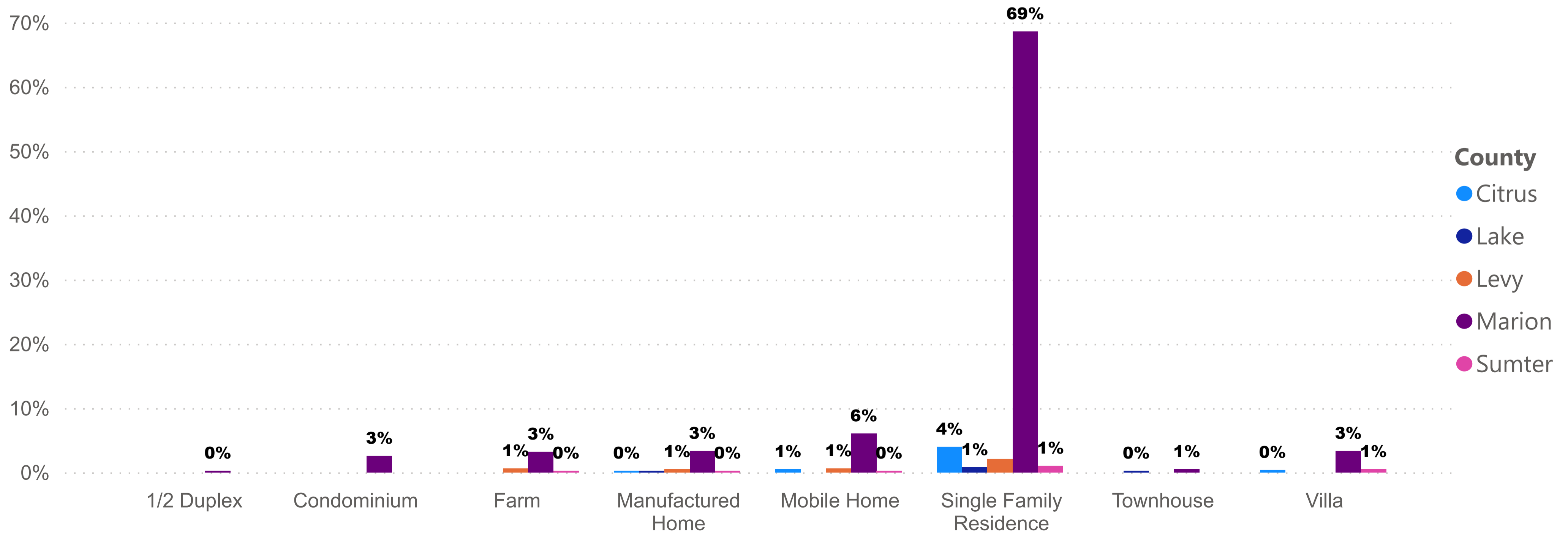
Four Year Sales and Inventory History 2018 - 2022. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
05/31/2018	815	203,932	195,459	96%	84	4227	5.19
06/30/2018	742	196,466	190,138	97%	91	4157	5.60
07/31/2018	785	198,209	191,605	97%	80	4183	5.33
08/31/2018	793	186,203	179,354	96%	81	4142	5.22
09/30/2018	602	208,295	197,900	95%	87	4054	6.73
10/31/2018	663	202,494	195,585	97%	89	4199	6.33
11/30/2018	673	183,133	176,744	97%	77	4214	6.26
12/31/2018	591	194,630	186,929	96%	87	3992	6.75
01/31/2019	473	187,089	179,154	96%	87	4378	9.26
02/28/2019	600	186,054	180,189	97%	94	4584	7.64
03/31/2019	759	209,805	201,201	96%	85	4573	6.03
04/30/2019	827	195,591	188,716	96%	80	4699	5.68
05/31/2019	883	225,502	208,062	92%	93	4611	5.22
06/30/2019	818	204,957	199,261	97%	86	4476	5.47
07/31/2019	833	213,660	206,924	97%	86	4409	5.29
08/31/2019	846	205,086	198,440	97%	80	4211	4.98
09/30/2019	702	189,292	182,959	97%	75	4254	6.06
10/31/2019	729	206,806	199,311	96%	81	4251	5.83
11/30/2019	711	199,947	192,698	96%	76	4049	5.69
12/31/2019	803	209,713	201,622	96%	91	3642	4.54
01/31/2020	606	197,090	189,778	96%	87	3308	5.46
02/29/2020	680	192,502	186,162	97%	84	3047	4.48
03/31/2020	809	229,445	220,914	96%	80	2970	3.67
04/30/2020	653	220,309	213,982	97%	76	2813	4.31
05/31/2020	543	209,255	201,309	96%	81	2569	4.73
06/30/2020	713	215,096	208,494	97%	78	2337	3.28
07/31/2020	793	224,298	217,746	97%	83	2084	2.63
08/31/2020	793	229,733	219,775	96%	80	1980	2.50
09/30/2020	804	235,550	229,324	97%	76	1908	2.37
10/31/2020	784	245,333	235,726	96%	66	1922	2.45
11/30/2020	710	243,169	235,442	97%	63	1929	2.72
12/31/2020	842	241,175	232,502	96%	59	1790	2.13
01/31/2021	598	254,206	246,816	97%	57	1658	2.77
02/28/2021	662	258,233	246,979	96%	63	1501	2.27
03/31/2021	968	264,176	255,054	97%	62	1354	1.40
04/30/2021	1003	267,985	260,673	97%	51	1332	1.33
05/31/2021	892	277,122	271,367	98%	49	1253	1.40
06/30/2021	968	276,264	272,734	99%	38	1295	1.34
07/31/2021	842	292,530	286,667	98%	33	1378	1.64
08/31/2021	852	326,554	313,801	96%	29	1352	1.59
09/30/2021	782	289,286	284,008	98%	30	1240	1.59
10/31/2021	810	280,981	275,508	98%	27	1179	1.46
11/30/2021	758	293,852	288,279	98%	27	1149	1.52
12/31/2021	766	328,780	315,095	96%	33	980	1.28
01/31/2022	627	297,622	290,110	97%	31	898	1.43
02/28/2022	600	335,020	325,190	97%	30	838	1.40
03/31/2022	815	329,452	326,393	99%	29	863	1.06
04/30/2022	740	335,377	331,705	99%	27	824	1.11

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Citrus	Lake	Levy	Marion	Sumter	Total
1/2 Duplex				0%		0%
Condominium				3%		3%
Farm			1%	3%	0%	4%
Manufactured Home	0%	0%	1%	3%	0%	4%
Mobile Home	1%		1%	6%	0%	7%
Single Family Residence	4%	1%	2%	69%	1%	77%
Townhouse		0%		1%		1%
Villa	0%			3%	1%	4%
Total	5%	1%	4%	88%	2%	100%



Board/Association: State Month Year
 Ocala - Marion FL April 2022

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999		1		1
\$ 60,000 - 69,999	1	2		3
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1	1		2
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	1	1	1	3
\$ 120,000 - 139,999	10	10		20
\$ 140,000 - 159,999	11	4	1	16
\$ 160,000 - 179,999	15	14	1	30
\$ 180,000 - 199,999	26	19	2	47
\$ 200,000 - 249,999	35	96	3	134
\$ 250,000 - 299,999	26	107	15	148
\$ 300,000 - 349,999	17	48	18	83
\$ 350,000 - 399,999	6	26	19	51
\$ 400,000 - 499,999	6	29	11	46
\$ 500,000 - 599,999		9	13	22
\$ 600,000 - 699,999	1	8	5	14
\$ 700,000 - 799,999	1	6	5	12
\$ 800,000 - 899,999		4	2	6
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over		1	4	5
Total	159	386	101	646

Price Range	2 or Less	3	4 or More	Total
▲				
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	3			3
\$ 100,000 - 119,999	7			7
\$ 120,000 - 139,999	3			3
\$ 140,000 - 159,999	3			3
\$ 160,000 - 179,999	2	1		3
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999		1		1
\$ 250,000 - 299,999		4		4
\$ 300,000 - 349,999		1		1
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	19	7		26

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999	1	
\$ 50,000 - 59,999	2	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	1	1
\$ 90,000 - 99,999	4	
\$ 100,000 - 119,999	3	3
\$ 120,000 - 139,999	5	3
\$ 140,000 - 159,999	8	1
\$ 160,000 - 179,999	10	5
\$ 180,000 - 199,999	22	3
\$ 200,000 - 249,999	47	3
\$ 250,000 - 299,999	98	6
\$ 300,000 - 349,999	108	
\$ 350,000 - 399,999	86	
\$ 400,000 - 499,999	69	
\$ 500,000 - 599,999	31	1
\$ 600,000 - 699,999	17	
\$ 700,000 - 799,999	22	1
\$ 800,000 - 899,999	7	4
\$ 900,000 - 999,999	11	
\$ 1,000,000 - and over	49	
Total	602	31

Price Range	M-SF	M-Condo
▲		
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		1
\$ 60,000 - 69,999		1
\$ 70,000 - 79,999	4	
\$ 80,000 - 89,999	5	
\$ 90,000 - 99,999	2	5
\$ 100,000 - 119,999	6	11
\$ 120,000 - 139,999	67	18
\$ 140,000 - 159,999	32	14
\$ 160,000 - 179,999	61	2
\$ 180,000 - 199,999	77	2
\$ 200,000 - 249,999	206	9
\$ 250,000 - 299,999	284	4
\$ 300,000 - 349,999	123	1
\$ 350,000 - 399,999	108	1
\$ 400,000 - 499,999	92	
\$ 500,000 - 599,999	35	
\$ 600,000 - 699,999	15	1
\$ 700,000 - 799,999	13	3
\$ 800,000 - 899,999	7	
\$ 900,000 - 999,999	4	
\$ 1,000,000 - and over	17	
Total	1159	73

Time On Market Sort	M-SF	M-Condo
0 - 30	552	25
31-60	33	1
61-90	22	
91-120	8	
121-over	31	
Total	646	26

